Geothermal New Zealand
Industry Update

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New Zealand Geothermal Workshop
Wairakei
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Geothermal New Zealand Inc.

- There is value in soft networking, including sharing market intelligence, and assisting where appropriate with market research and other development/promotional work
- Collaboration across the development chain
- Collective sharing of knowledge
- Collective sharing of intelligence
- Common presentation to markets
- Continued attention to NZ Government / industry interaction

Membership open to any company or individual interested in overseas opportunities
Key activities 2018

- Local meetings of members
  - March - update meeting attended by more than 20 from across industry; discussion around opportunities in Japan; update on Turkey and potential in that market.
  - May - AGM - broad representation from companies across industry; agreed that need to maintain profile and marketing efforts. Good support from membership.

- Industry representation
  - Indonesian Geothermal Congress and Exhibition - September 18
  - GRC Annual Meeting - Reno - October 18
  - NZGW - November 18
Key activities - cont

- Engagement with MFAT, NZTE
  - Projects in Indonesia, Caribbean and East Africa
  - Discussions re NZAID geothermal support globally
  - Work on NZ-AGF based in Addis Ababa with coverage of East Africa - challenges in first year of setup and initial projects
  - Support to Geothermal Global Alliance under IRENA
IIGCE - Jakarta September 2018
Over 900 participants.
12 New Zealand companies represented and 22 Kiwi attendees.
Challenges / Opportunities

- Market conditions reflect typically modest rate of progress but positive outlook

- Close contact continues with Japanese manufacturers and EPC groups - New Zealand teams are being assembled to support major installations in Kenya

- Japanese domestic market has been highlighted and companies are making their own approaches with mixed success. Strong NZTE and MFAT support is continuing in the market.

- Caribbean work in Dominica focused on power plant development with MFAT funded COO inside Dominica Geothermal Development Co. Jacobs acting as Owner’s Engineer under WB funding. Construction contracts being developed

- The NZ-AGF offers opportunities for NZ companies and individuals; focus is on improving processes for project identification and consultant engagement.

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